

Inc

# AMERICA'S ENTREPRENEURIAL SUPERSTARS

INC 5000  
AMERICA'S  
FASTEST-GROWING  
PRIVATE COMPANIES

CONGRATULATIONS IN 2011 TO

THERMAL EDGE INC.

No. 1683  
INDUSTRY RANK: 46

Now in its fifth year, the Inc. 5000 is the most comprehensive portrait of America's fastest-growing private companies assembled anywhere. Each profile is reported by one of the dozens of writers assigned to the project. Many firms are innovators with little coverage elsewhere; many others are using their cutting-edge savvy to grow their market share in traditional products and services, and are similarly underreported by the rest of the business media. The Inc. 5000 profiles are available on Inc.com.

## Thermal Edge Inc. No. 1683

**INDUSTRY RANK: 46**

**160% THREE-YEAR GROWTH**

**REVENUE: \$5.7 MILLION EMPLOYEES: 35**

**CEO: ANDY COHEN FOUNDED: 2006**

**IRVING, TEXAS [www.thermal-edge.com](http://www.thermal-edge.com)**

Manufactures air conditioners, heat exchangers and fan systems used to maintain temperature control of electrical enclosures that contain temperature sensitive equipment in industrial environments.



In the company's own words:

When designing and manufacturing Thermal Edge equipment, we take a different approach.

One of our core beliefs is that our industrial enclosure air conditioners must be feature-rich and offer the customer superior benefits. While our competition has been around longer, we believe that our superior design and full-featured products provide the customer a compelling reason to look past their existing supplier.

We like to say that every one of our customers purchased somebody else's enclosure air conditioner the last time they needed one. This understanding forces us to design and manufacture a product that exceeds our customer's expectations both in design and quality. This drives us from the very beginning of every unit's design to make sure we allow for all of the important standard equipment that makes an enclosure air conditioner... a Thermal Edge Enclosure Air Conditioner.

This desire to build superior equipment carries through to how we service and support our customers. We understand that our customers do not want to leave a voicemail and wait for a return call. Most often, they do not want to correspond by email. When they call Thermal Edge, they want to speak with a knowledgeable and responsive sales or technical representative. We work diligently to answer the questions and provide the information requested of us.

We also understand that manufacturing in the United States of America is important for our country, for our employees and for our families. We believe that creating jobs, taking risks and making a stand that **"Made in America Matters"** is important and it is right. Placing an American Flag on every unit is not about marketing or sales. Placing the flag on every unit is making the statement that at Thermal Edge, designing and manufacturing products in Irving, Texas is as important to us as what goes into the box.



**MADE IN THE USA**